

# ACCESS TO CAPITAL FOR ENTREPRENEURS

## 7<sup>TH</sup> ANNUAL YSBEC ENTREPRENEUR'S CONFERENCE

Tuesday  
February 9, 2010  
8:00 am—4:00 pm

**Location**  
**King Valley Golf Club**  
15675 Dufferin St.  
King, ON L7B 1K5

Space is limited RSVP  
Pauline Nagelmakers  
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Cost \$75.00



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- Canada Ontario Business Service Centre
- Marian Hundt-Freedom 55 Financial
- York South Simcoe Training and Adjustment Board

**8:00 am**

### REGISTRATION

**9:00 am**

### INTRODUCTION

Sheba Siddiqui, Moderator & host of Rogers TV, York Small Business Show  
Bryan Tuckey, Commissioner, Planning and Development Services, York Region

**9:15 am**

### WELCOME REMARKS

Bill Fisch, Chairman & CEO, York Region

**9:30 am**

“York Region Economic Indicators”

Patrick Draper, Director Economic Strategy, York Region

**10:00 am**

“Financing Options in the Current Economic Climate”

Brian Macdonald, Business Advisor, Ministry of Economic Development and Trade

**10:30 am**

### NETWORKING SESSION & BREAK

**11:00 am**

“Partner Recognition”

Sheba Siddiqui, Rogers Television

**11:15 am**

“Entrepreneurial Approval Process to Sourcing Capital from Banks”

TBC, Vice-President, Business Development Corporation (BDC)

**12:00 pm**

### LUNCH & LUNCHEON SPEAKER

“Paths to Financing your Next Stage of Growth”

David D. Rennie, Partner, Parissis Partners Inc.

### BREAK OUT SESSIONS

**1:30 pm**

### PRIVATE FINANCING

1. Venture Panel: Bibby Financial Services (Canada) Inc., Lemon Capital Ventures, York Angel Investors Inc.
2. Insurance: Fenn & Fenn, Eurler Hermes Canada, Freedom 55 Financial, Investors Group
3. Banks: CIBC, Laurentian, RBC, Scotia Capital/Scotiabank, Toronto Dominion
4. Leasing Companies: Executive Leasing Capital, Element Financial Corporation

**2:30 pm**

### PUBLIC FUNDING

FedDev (Southern Ontario Development Program), Newmarket Chamber of Commerce

Canada Youth Business Foundation, Start-up Financing Program  
SR&ED Tax Credit, Rob Chaggares, Rumley & Chaggares

**3:30 pm**

### LAUNCH OF THE “Guide to Capital Sources for York Region Entrepreneurs”

Sheba Siddiqui, Rogers Television

**3:45 pm**

### VENTURE PANEL

Entrepreneurs will present a 5 minute justification for funding to a panel of venture capitalists and financial institutions. Their presentations will be critiqued by the panel.

**4:15 pm**

### CLOSING